### OFFERING MEMORANDUM FAMILY DOLLAR / DOLLAR TREE

### WAGNER SOUTH DAKOTA 812 SD-46

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LLOYD

DOLLAR TREES

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NAME AND ADDRESS OF TAXABLE

## DISCLOSURE

Property details contained herein are intended for general informational purposes only. Lloyd Real Estate, LLC has not independently verified any of the information that it has been provided and makes no representation or warranty of any kind as to its accuracy or completeness. Use this information at your own discretion, and always consult with qualified professionals or experts in the relevant field for specific guidance. Nothing contained herein shall be deemed to constitute legal, financial, or professional advice. Demographic & traffic/visitor data provided by Placer.ai.

### FAMILY DOLLAR | DOLLAR TREE





### **INVESTMENT HIGHLIGHTS**

#### **LEASE & LOCATION**

- Tenant: Family Dollar Stores, Inc.
- NN Lease with limited landlord responsibilities (roof, structure, and parking lot)
- 8 years remaining with 7.5% rent increase in 2027
- Five, 5-year renewal options with rent increases of \$0.50PSF at each option
- Strong Corporate Guaranty
- Average household income \$52.7k
- Subject property is 15 minutes from the Missouri River with several vacation homes and campsites, and 54.3 miles west of Yankton, SD
- Year Built: 2006 | Renovated: 2023
- Building Size: 11,600 SF
- Lot Size: 0.81 Acres
- Fee Simple Ownership

#### **TENANT HIGHLIGHTS**

- Family Dollar Tree combo stores have proven 20% higher sales volume than non co-branded stores
- Dollar Tree acquired Family Dollar in 2015
- Family Dollar/Dollar Tree is the second largest discount retailer in the United States with over 16,000 locations
- Investment Grade credit rating of BBB

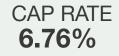
#### Fourth Quarter ending February 3, 2024

"We finished the year strong, with fourth quarter results reflecting positive traffic, market share gains, and adjusted margin improvement across both segments. I am proud of what our team accomplished in 2023 and see a long runway of growth ahead of us." - Rich Dreiling, Chairman & CEO

## FINANCIAL OVERVIEW

# LIST PRICE **\$1,475,000**

### NOI **\$99,760**



INVESTMENT SUMMARY		
Tenant	Family Dollar Stores, Inc.	
Credit Rating	BBB (S&P)	
Property Address	812 SD-46, Wagner, SD 57380	
Price/SF	\$127.15/SF	
Type of Ownership	Fee Simple	
Year Built/Renovated	2006 / 2023	
Site Size	0.81 Acres +/-	
Building Size	11,600 SF +/-	
Landlord Responsibilities	Roof, Structure and Parking Lot	
Tenant Responsibilities	All remaining Repairs and Maintenance	

LEASE SUMMARY		
Tenant	Family Dollar Stores, Inc.	
Rent Guarantor	Corporate Guarantee	
Rent Commencement Date	10/20/2005	
Lease Expiration Date	10/31/2032	
Lease Remaining	8 Years +/-	
Rent Increases	7.50% on 11/1/2027	
Option Periods	Five, 5-Year Options w/ \$0.50 / SF Rrent Increase at Each Option	
Base Rent	\$8.60 / PSF \$99,760 Annual Rent	

#### ANNUALIZED OPERATING INFORMATION

INCOME	
Annual Base Rental Income	\$99,760.00
Operating Income (Insurance - Non-reimbursed)	\$1,100
Net Operating Income	\$100,860.00

## **FINANCIAL INSIGHTS**

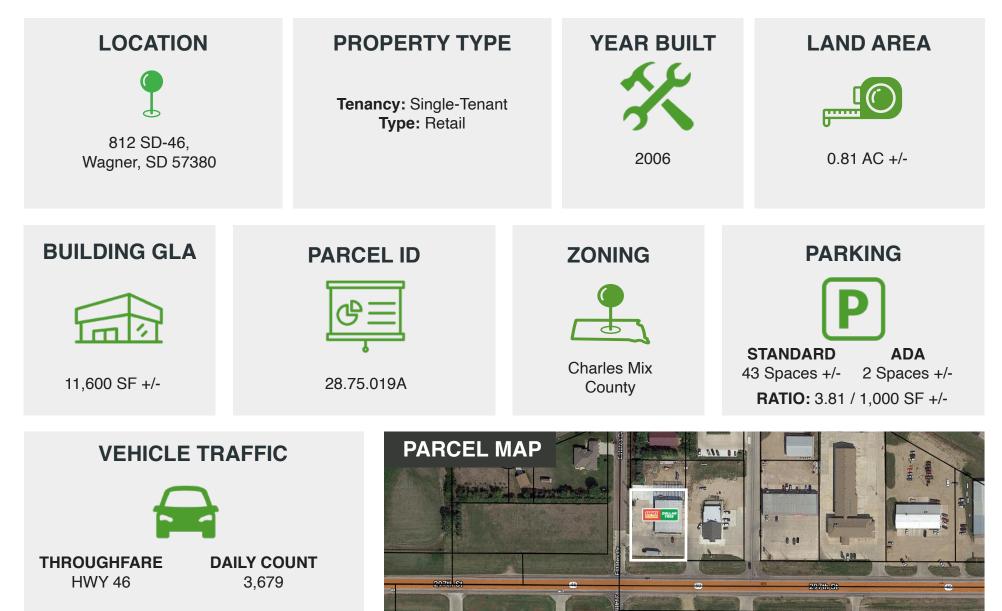
ANNUALIZED OPERATING DATA					
BASE TERM	YEARS	RENT/SF	MONTHLY RENT	ANNUAL RENT	CAP RATE
Base Term	Current - 10/31/2027	\$8.60/SF	\$8,313.33	\$99,760.00	6.76%
	11/1/2027 - 10/31/2032	\$9.25/SF	\$8,941.67	\$107,300.00	7.27%
Option 1	11/1/2032 - 10/31/2037	\$9.75/SF	\$9,425.00	\$113,100.00	7.67%
Option 2	11/1/2037 - 10/31/2042	\$10.25/SF	\$9,908.33	\$118,900.00	8.06%
Option 3	11/1/2042 - 10/31/2047	\$10.75/SF	\$10,391.67	\$124,700.00	8.45%
Option 4	11/1/2047 - 10/31/2052	\$11.25/SF	\$10,875.00	\$130,500.00	8.85%
Option 5	11/1/2052 - 10/31/2057	\$11.75/SF	\$11,358.33	\$136,300.00	9.24%

PRICING MATRIX			
CAP RATE	PRICE	PRICE/SF	INITIAL CASH ON HAND
6.76%	\$1,475,000	\$127.15	6.76%

OPERATING INFORMATION		
Year 1 Net Operating Income	\$100,860.00	
Rent/SF	\$8.60	
Gross Leasable Area	11,600 SF	

#### FAMILY DOLLAR | DOLLAR TREE

## **PROPERTY DESCRIPTION**









### 2023 AREA DEMOGRAPHICS

	1 mile
Total Population	1,740
Daytime Population	2,247
Area Households	617
Median Age	36.1
Median Income	\$50k

mile3 miles,7402,175,2472,55361776036.137.150k\$51.3k

5 miles

2,378

2,737

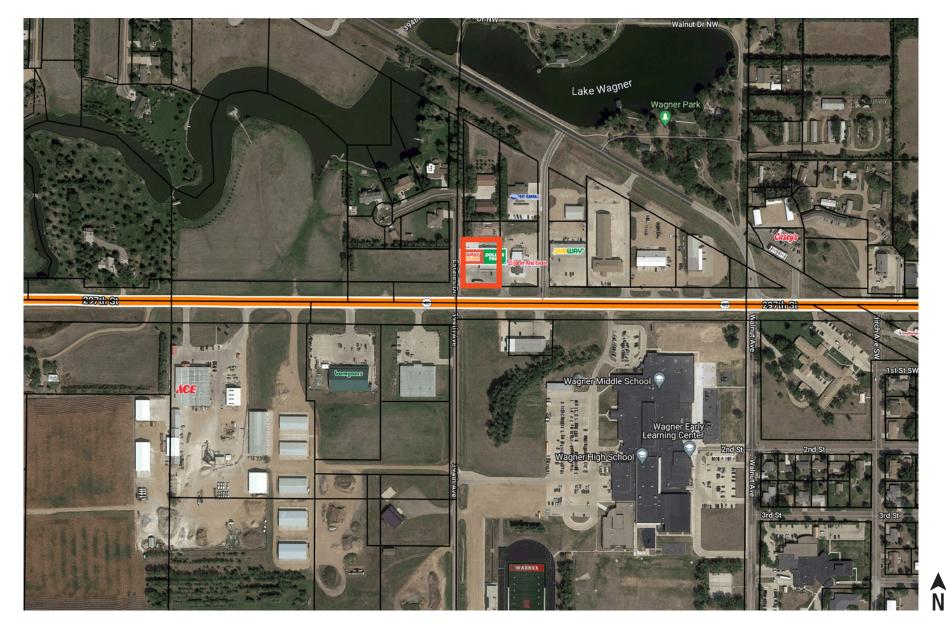
826

37.7

\$52.1k

### FAMILY DOLLAR | DOLLAR TREE

## **AREA MAP**



### WAGNER MAP



## **TENANT PROFILE**

### COMPANY DOLLAR TREE, INC.

### HEADQUARTERS CHESAPEAKE, VA

### OWNERSHIP **PUBLIC**

### INDUSTRY DOLLAR STORES

### A DOLLAR TREE COMPANY

Dollar Tree, Inc. (NASDAQ: DLTR), North America's leading operator of discount variety stores, announced that it would purchase Family Dollar for \$8.5 billion. On January 22, 2015, Family Dollar shareholders approved the Dollar Tree bid. Dollar Tree, a Fortune 500 Company, now operates more than +/- 16,000 stores across 48 states and 5 canadian provinces. Stores operate under the brands of Dollar Tree, Dollar Tree Canada, and Family Dollar.

#### FAMILY DOLLAR OVERVIEW

When it comes to getting value for everyday items for the entire family in an easy to shop, neighborhood location, Family Dollar is the best place to go. One of the nation's fastest growing retailers, Family Dollar offers a compelling assortment of merchandise for the whole family ranging from household cleaners to name brand foods, from health and beauty to toys, from apparel for every age to home fashions, all for everyday low prices. While shoppers can find many items for \$1 or less, most items in the store are priced below \$10, which makes family shopping fun without stretching the family budget.

### **GEOGRAPHIC REACH**

Family Dollar serves families in more than 8,000 neighborhoods in 48 states. The Dollar Tree merger with Family Dollar now creates a combined organization with sales exceeding \$28 billion annually with more than 16,000 stores across 48 states and 5 Canadian Provinces. The merger has allowed Family Dollar to grow offering broader, more compelling merchandise assortments, with greater values, to a wider array of customers.

#### STRATEGY

Family Dollar offers a compelling mix of merchandise for the whole family. Ranging from an expanded assortment of refridgerated and frozen foods and health and beauty to home decor and seasonal items. Family Dollar offers the lowest price possible, the name brand and quality private-brand merchandise customers need and use everyday.

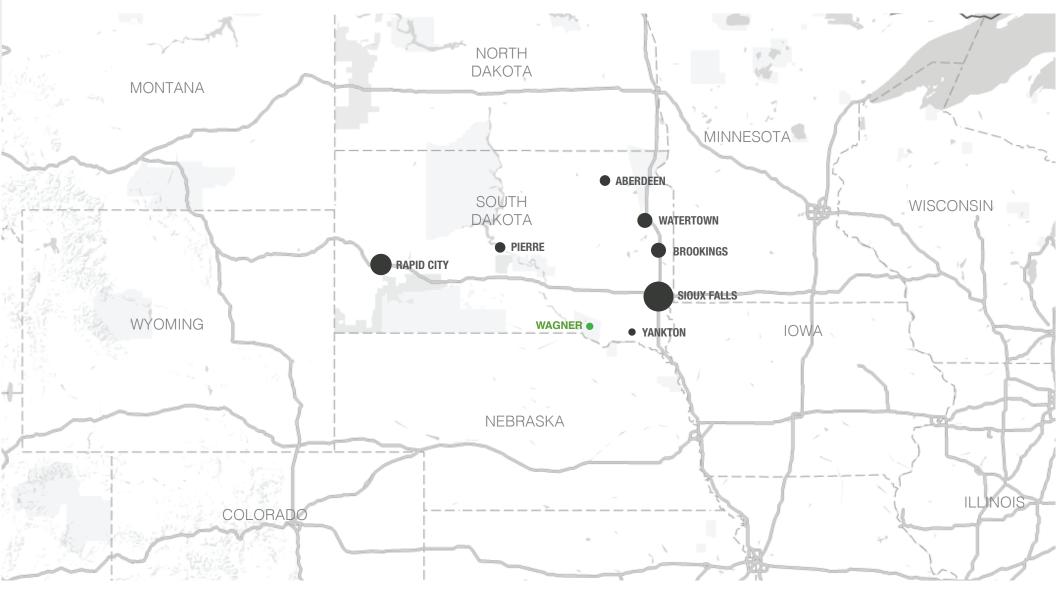








### **TRADE AREA**



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### OFFERED EXCLUSIVELY BY: KRISTEN ZUEGER, SIOR BROKER ASSOCIATE

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